



The chart below shows the key new features in Sage MMS v3. There is always the possibility that some features may be included in a later release, however it is not currently anticipated that this will be the case.

Architecture & Platform		
Description	Explanation	Benefit
Financials redeveloped in the C# and .NET framework.	A fully re-engineered Financials system, built on the Microsoft® .Net platform will be delivered.	Adoption of this technology will future-proof Sage MMS and facilitate future exploitation of web services as this exciting area takes the technology industry by storm. Technical commonality attained between the Sage MMS Financials modules and the Sage MMS Commercials modules means a more consistent user experience throughout the product.
Adoption of Microsoft SQL Server	Data entered into Sage MMS by a user is stored in a relational database (validated to run upon Microsoft SQL Server 2000 at initial release).	The product is built upon industry standard SQL relational database technology. This technical evolution will deliver enhanced scalability of the product.
User Interface improvements	Sage MMS version 3 utilises a more modern user interface.	Users will find Sage MMS version 3 more appealing and easier to use by the introduction of a more modern user interface.
Sage Line 50 data truncation	Sage MMS version field lengths match those of Sage Line 50.	Customers upgrading to MMS version 3 from Sage Line 50 will be able to use all of the additional functionality of MMS with the data as it existed in Sage Line 50.
Change Company feature	Sage MMS version 3 allows the user to switch between companies without the need to re-start Sage MMS.	Users can easily switch between operating companies.
Desktop Interface Improvements	The Sage MMS Desktop is being re-engineered to provide a fantastic new user experience.	Users will find Sage MMS version 3 more appealing and easier to use by introduction of a flexible and more up to date desktop interface.
Business Intelligence		
Description	Explanation	Benefit
New Business Intelligence module	Sage Business Intelligence (BI) for Sage MMS version 3 will allow you to access and analyse the vast amounts of data held within your accounts and other business management systems.	Gain insight into the overall efficiency and health of your company operations. Effectively identify opportunities for future growth. BI reports are far quicker to produce than conventional reporting outputs, offering more dynamic, in-depth analysis (drill down, Slice and Dice and multi-dimensional analysis).
Financial Modules		
Description	Explanation	Benefit
Open Period Accounting: overview	The ability to have more than one financial period open at a time.	Financial periods can be configured to suit any business - whether using closed period accounting, fully open period accounting (as does Sage Line 50) or operating anywhere in between!
Open Period Accounting: user rights	A user table is provided to maintain control over whether a user has the capability to open/close accounting periods.	Flexibility and security.
Open Period Accounting: audit features	A full Audit is provided to establish what changes a user has made to the accounting periods and at what time.	Auditability - useful to ensure financial compliance.
Open Period Accounting: manageability	Details of the accounting periods for all ledgers are displayed in one place.	Easy management and control.
Open Period Accounting: period set-up in advance	This year's and next year's accounting periods can be set up in advance.	The month ends for this year and next year can be set up in advance.
Open Period Accounting: flexibility over period status	The manager/user decides ledger by ledger which periods are open and which are closed.	Flexibility.
Open Period Accounting: automatic posting depending on period status	The transaction date is compared against the start and end dates for the open periods to confirm which period the transaction should be posted into. Postings for periods marked as closed are posted to the nearest open period, as in the versions prior to Sage MMS version 3. The system provides a warning indication prior to performing this action and therefore allows the user to re-open a closed period if corrections are required.	Tighter period control and auditability making sure transactions post into the correct period (using the new ability to re-open a closed period).
Open Period Accounting: trading period set-up	On top of the accounting periods the sales & purchase ledgers can be configured to have an unlimited number of trading periods.	Accurate daily, weekly or monthly sales trading can be monitored. Trading figures can be analysed over different timescales to accounting periods.
Improved currency handling (Sales and Purchase ledgers)	Transactions posted to the sales and purchase ledgers hold: the original document value, base value and exchange rate as well as the current outstanding currency value, base value and exchange rate.	A full comparison between the original and current value of any foreign currency transaction is available.

Financial Modules Continued

Description	Explanation	Benefit
Revaluation log	A revaluation/allocation log is created for each transaction. The revaluation log is updated every time the transaction is revalued and when a realised exchange gain/loss occurs. The revaluation log displays the date, exchange rate, transaction value and exchange loss/gain for each entry.	A full history of all revaluation changes is available allowing accurate loss/gain calculations as well as full reconciliation via the revaluation/allocation drill down enquiry.
Period exchange rates	Sage MMS version 3 introduces 'period' exchange rates as well as spot rates. A currency can be set to use period rates, a spot rate or a combination of the two.	Sage MMS allows you to have more accurate and controlled exchange rates.
Choice of exchange rate method by customer/supplier	Where an exchange rate is set to use spot and exchange rates, the default can be set against the customer/supplier record (e.g. use spot rate with this customer rather than the period).	Flexibility.
Improved currency handling (Nominal Ledger)	The records held for nominal ledger transactions have been extended to store the value of the transaction currency and the type of the currency.	Reports can be created based around the value of the transaction in currency in the Nominal Ledger.
Nominal Coding Structure	A parameter has been introduced to specify whether the Cost Centre and Department analysis codes are created as in version 2.11, or are created using the new 'create posting code' routine. Setting the parameter to use the new posting code routine allows the operator to provide the nominal account number. The operator then specifies the Cost Centres and Departments that they wish to associate with that account. The system uses this information to create the nominal posting accounts required for the specified combinations of Cost Centres and Departments.	Allocating Cost Centres and Departments to a Nominal Code will speed up the creation of new posting accounts. Enquiries can also be based around a Nominal code and then further filtered by posting code using this new routine.
Transactional Analysis	The user can create a list of valid Nominal transactional analysis codes which are allocated during transaction entry.	Extra analysis information can be trapped during transaction entry e.g. a job code. As a result reports can be produced based around that code as well as the existing Nominal structure.
Improved analysis codes	Sales and Purchase Ledgers now support unlimited analysis codes. The analysis codes can be specified as being applicable to either the Sales & Purchase ledgers as well as providing a drop down box of acceptable values.	Detailed and controlled analysis of data is available across the ledgers.

Commercial Modules

Description	Explanation	Benefit
Sales Order Documentation improvements	Additional information - for example comments - can be printed on Sales Order documentation.	Additional information on documentation can help ensure that the correct items are picked, packed, despatched and invoiced at the right time.
Purchase Order Direct Delivery	Orders raised to your suppliers no longer need to be processed through the Sales Order Goods Despatched routine, as they can be delivered direct to your customer. As part of the Goods Received routine the system will record an inward and outward movement automatically.	Where required Sage MMS will support direct delivery of stock items to your customers, thus simplifying and speeding up stock delivered in this scenario.
Elective Back to Back Ordering	As part of the Sales Order Processing routine you can now decide whether to use the current stock holding to partially or totally fulfil a Sales Order. If you have enough stock to partially fulfil an order you can then raise a Purchase Order for the remainder.	Reduces the stock holding by using what already exists within the business rather than ordering the full customer requirement.
The ability to 'turn off' Cost of Sales Postings	Sage MMS version 3 allows the facility to disable automatic posting of Cost of Sales	Greater flexibility for those users who prefer to process cost of sales manually.
Simple Stock History Report	A simple stock history report will be available, similar to that found in Sage Line 100.	A simple view of your stock history is now available, with the option to print all movements in and out.
Stock Profit Reports	You can produce the profit reports in summary or detailed versions by item/customer.	Greater reporting flexibility and analysis.
Stock Valuation Report: valuation report	You can now set the stock valuation report to show negative stock quantities either as a zero value or as a negative value.	Greater reporting flexibility and analysis.
Further Excel Integration	The existing list of Excel functions has been extended.	Even more information can be easily extracted into Excel for detailed analysis.